# At the Most Important

# Metal and Automation Trade Show of the Year.

# Let China and Global Buyers Know You Are There!

Multi-media channels- A close relationship connecting you and the buyers



Official
Show Daily



Trade Show E-Newsletter



Video Marketing



Website

## **Official Show Daily**

One of the Most Effective Ways to Deliver Valuable Messages to Target Buyers

Exhibitors Only

#### **Print Version**

- Send to each professional visitor who attends the exhibition on site, which is extremely economic and effective promotion channel
- Various forms of advertising display products feature and advantage of your company, which attracts more visitors to come to your booth
- Distribute every day during the trade show, which reminds buyers to visit your booth as soon as possible

#### **Digital Version**

- Maximize the exposure of your brand, product and booth information through industrysourcing.cn, trade showe-Newsletter etc.
- Deliver your messages to over 200,000 Metalworking, Industry buyers







#### **2021 Official Show Daily Schedule**

| Show   | Date             | Venue    | Distribution<br>Amount | Distribution<br>Date    | AD<br>deadline |
|--|------------------|----------|------------------------|-------------------------|----------------|
| South China International<br>Industry Fair 2021 (SCIIF<br>2021)  | Jun.29-<br>Jul.1 | Shenzhen | 20,000                 | Jun.29-Jul.1,<br>3 days | Jun.7          |
| Industrial Automation Show<br>2021, Metalworking and CNC<br>Machine Tool Show<br>2021,Robotics Show<br>2021,Energy Show 2021(IAS,<br>MWCS, RS, ES) | Sep.<br>14-18    | Shanghai | 50,000                 | Sep. 14-17,<br>4 days   | Aug.18         |
| PTC ASIA 2021,CeMAT ASIA<br>2021   | Oct.<br>26-29    | Shanghai | 40,000                 | Oct. 26-28,<br>3 days   | Sep.23         |
| China Shenzhen Greater Bay<br>Area International Mould and<br>Metalworking Exhibition<br>Plastics,Packaging & Rubber<br>Exhibition (DMP 2021)      | Nov<br>23-26     | Shenzhen | 20,000                 | Nov 23-25,<br>3 days    | Oct. 29        |

# Official Show Daily - Ad Position

| Size:260mm (W) x 370mm(H) |  |  |  |  |  |  |  |
|---------------------------|--|--|--|--|--|--|--|
| Show                      | IAMD Shenzhen, IAS,MWCS,RS,ES, PTC ASIA , CeMAT ASIA                             |  |  |  |  |  |  |
| Page 4C                   | Bleed: 266mm(W) x 376mm(H)<br>(Each side has 3mm bleed)                          |  |  |  |  |  |  |
| 1/2 4C                    | Horizontal Version: 246mm(W) x 175mm(H)<br>Vertical Version: 123mm(W) x 350mm(H) |  |  |  |  |  |  |
| 1/4P 4C                   | 123mm(W) x175mm(H)   |  |  |  |  |  |  |
| C1 1/4 H only             | 246mm(W) x 85mm(H)   |  |  |  |  |  |  |
| C2 & Page 1 4C            | Bleed: 266mm(W) x 376mm(H)   |  |  |  |  |  |  |
| Cover 3                   | Bleed : 266mm(W) x 376mm(H)  |  |  |  |  |  |  |
| Cover 4                   | Bleed : 266mm(W) x 376mm(H)  |  |  |  |  |  |  |
| Business Card             | 55mm(W) x 40mm(H)  |  |  |  |  |  |  |
| Exhibitor<br>Highlight    | 120mm(W) x 60mm(H)   |  |  |  |  |  |  |

| Size:278mm(W)X410mm(H) |   |  |  |  |  |  |
|------------------------|---|--|--|--|--|--|
| Show                   | DMP2021   |  |  |  |  |  |
| Page 4C                | Bleed : 284mm(W) x 416mm(H)   |  |  |  |  |  |
| 1/2 4C                 | Horizontal Version : 256mm(W) x<br>192mm(H)<br>Vertical Version : 126mm(W) x 390mm(H) |  |  |  |  |  |
| 1/4P 4C                | 125mm(W) x192mm(H)  |  |  |  |  |  |
| C1 1/4 H only          | 256mm(W) x 90mm(H)  |  |  |  |  |  |
| C2 & Page 1 4C         | Bleed : 284mm(W) x 416mm(H)   |  |  |  |  |  |
| Cover 3                | Bleed : 284mm(W) x 416mm(H)   |  |  |  |  |  |
| Cover 4                | Bleed : 284mm(W) x 416mm(H)   |  |  |  |  |  |
| Business Card          | 55mm(W) x 40mm(H)   |  |  |  |  |  |
| Exhibitor Highlight    | 125mm(W) x 70mm(H)  |  |  |  |  |  |

#### **Trade Show E-Newsletter**

Accurately connect suppliers and target customers to improve return on investment

- Each Trade Show e-Newsletter will highlight new technologies and products that will be displayed and will contain the latest show news each day.
- Each Trade Show e-Newsletter will reach decision makers in the industry and links to <u>www.industrysourcing.cn/Trade</u>
   Show.
- Sponsor ads in our Trade Show e-Newsletter. Your ads will link to your Online Product Showrooms or other websites.
- Drive traffic to your site, inform your customers of your latest products.
- Business Development Opportunities: Provide a complete enewsletter click report (including detailed contact information), which will bring you more business development opportunities.

| 2021 Trade Show E-Newsletter |  |   |                             |  |  |  |  |  |
|------------------------------|--|---|-----------------------------|--|--|--|--|--|
| No.                          | Ad Position                              | Size  |                             |  |  |  |  |  |
| Α                            | Leaderboard<br>Banner                    | 728×90pixel, jpg/gif,<br>50k max  | 2 Spaces<br>for<br>1 client |  |  |  |  |  |
| В                            | Display<br>Banner                        | 300×250pixel, jpg/gif,<br>50k max   | Only 4 spaces               |  |  |  |  |  |
| С                            | Inner Banner                             | 330×60pixel, jpg/gif,<br>40k max  | Only 2 spaces               |  |  |  |  |  |
| D                            | Button Banner                            | 120×60pixel, jpg/gif,<br>40k max  | Only 4 spaces               |  |  |  |  |  |
|                              | Text Ad                                  | Title- Maximum 20<br>Chinese characters;<br>Content-Maximum 70<br>Chinese characters;<br>Image-160x95px jpg |                             |  |  |  |  |  |
| Е                            | Link to Article-<br>normal<br>image+text | Title + text +normal image+ link to article landing page  | Only 4<br>spaces            |  |  |  |  |  |
|                              | Link to Video -<br>video<br>image+text   | Title + text +image<br>with Play iCon<br>+ link to video landing<br>page                                    |                             |  |  |  |  |  |



## **Trade Show E-Newsletter**

#### 2021 e-news schedule for metal series exhibition

|   |                           |                   | Dist                     | Distribution Date        |   |   |   |   | Distribution Date |                       |  | out in  |   |   |
|---|---------------------------|-------------------|--------------------------|--------------------------|---|---|---|---|-------------------|-----------------------|--|---|---|---|
| Show  | Date                      | Venue             | Before the show          | During<br>the show       | After<br>the<br>show                                | opt in target<br>buyers   | Show  | Date  | Venue             | Before<br>the<br>show | During<br>the<br>show                                  | After<br>the<br>show  | opt in<br>target<br>buyers  |   |
| Laser World of<br>Photonics China<br>2021   | Mar.17-19                 | Shanghai          | 1x<br>(Mar.10)           | 2x<br>(Mar.<br>17-18)    | -   | 35,000<br>(Industrial Laser,<br>Automative,<br>Metalworking,<br>Aviation and<br>medical<br>equipment<br>industry)   | Industrial Automation Show<br>2021, Metalworking and<br>CNC Machine Tool Show<br>2021,Robotics Show | Sep.14-18   | Shanghai          | 1x<br>(Sep.7)         | 4x<br>(Sep.14-17)                                      | 1x<br>(Sep. 24)   | 120,000<br>(Metalworkin<br>g, industrial<br>laser, mold<br>manufacturing,<br>automobile<br>manufacturing, |   |
| Shenzhen<br>International<br>Industrial<br>Manufacturing  |                           |                   |                          |                          | 2021,Energy Show 2021(IAS, MWCS, RS, ES)            |   |   |   |                   |                       | aviation<br>manufacturing<br>and design<br>industries) |   |   |   |
| Technology Exhibition (ITES) (The 22nd Shenzhen International Machinery Manufacturing Industry Exhibition 2021) | Mar.30-<br>Apr.2 Shenzhen | 1x<br>(Mar.23) (I | 1x<br>(Mar.30)           | 1期<br>(Apr.7)            | 80,000<br>(Metalworking,<br>Automation<br>industry) | PTC ASIA 2021,CeMAT ASIA<br>2021  | Oct.26-29   | Shanghai  | 1x<br>(Oct.19)    | 4x<br>(Oct.26-29)     | 1x<br>(Nov. 5)   | 60,000<br>(Industrial<br>equipment,<br>Metalworking,<br>Sensor<br>industry) |   |   |
| The 17th China Int'l<br>Machine Tool<br>Show (CIMT 2021)  | Apr.12-17                 | Beijing           | 1x<br>(Mar.29,<br>Apr.6) | 3x<br>(Apr.12,<br>13,15) | 1x<br>(Apr.24)                                      | 100,000 ( Automative,     Mold Metalworking, Aviation and     medical     equipment     industry)  80,000 (Industrial     equipment,Met     alworking,Sens     or industry) | ( Automative,<br>Mold<br>Metalworking,<br>Aviation and<br>medical<br>equipment                      | China Shenzhen Greater Bay<br>Area International Mould and<br>Metalworking Exhibition<br>Plastics, Packaging & Rubber | Nov.23-26         | Shenzhen              | 1x<br>(Nov.16)   | 2x<br>(Nov23,<br>25)  | -   | 150,000<br>(Metalworkin<br>g,Mold<br>manufacturing<br>,Industrial<br>Laser,Automo<br>tive Design<br>and<br>Manufacturin |
| South China<br>International<br>Industry Fair 2021<br>(SCIIF 2021)  | Jun.29-<br>Jul.1          | Shenzhen          | 1x<br>(Jun.22)           | 1x<br>(Jun.29)           | 1x<br>(Jul.8)                                       |   | Exhibition (DMP 2021)   |   |                   |                       |  |   | g,Plastic ,Food<br>processing<br>and packaging,<br>rubber<br>industry)                                    |   |

## **Video Marketing**

Use content marketing to build trust and provide buyers with valuable information such as solutions, case studies, new technologies and thought leadership to help them make the right decisions.

#### **Program A- Live Broadcast**

- Promote booth numbers and products during the trade show and increase booth visitors
- Buyers who are not present can quickly learn about the product through live broadcast and facilitate further contact.
- Short videos are suitable for watching at any time, increasing the willingness
- Use social media to promote products and increase market's attention
- We can provide original videos for useing in your own media.
- The video will be uploaded to Youtube, Youku to help promote more viewers.







The professional live broadcast team will interview you at your booth and put the text, interview videos and booth photos within 5 minutes in the live broadcast room.

| 2021Live Broadcast Rates (USD)               |  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|
| 5 mins video shooting (recorded) plus 1 post | 5 mins video shooting (live) plus 1 post |  |  |  |  |  |  |
| 1400   | 1790                                     |  |  |  |  |  |  |

#### **Program B- Activity shooting and elaborate editing**

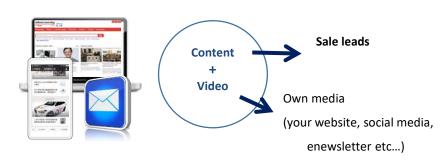
Continue getting more attention even after an important Trade Show Extend the exposure of your brand and product to intensify buyers' impression

- Content expected to be used as continuous promotion material (All content needs to be provided by customer)
- Our service
- \*Professional shooting team (shooting venue provided by customer)
- \*Film editing

Final format: 3 to 5 minute video

#### **Promotion Channel:**

- \*Article on industrysourcing.com and online showrooms (Paid client limited)
- \*WeChat article publishing and sharing to Ringier industry groups
- \*Video promoted on relevant industry e-newsletter
- \*Original video can be provided to you for media promotion on your brand-owned channels



| Video Service- shooting, Editing for the video, and promotion (USD) |                    |  |  |  |  |  |  |
|---|--------------------|--|--|--|--|--|--|
| Bilingual (Chinese and English)                                     | Chinese or English |  |  |  |  |  |  |
| 3150  | 2850               |  |  |  |  |  |  |

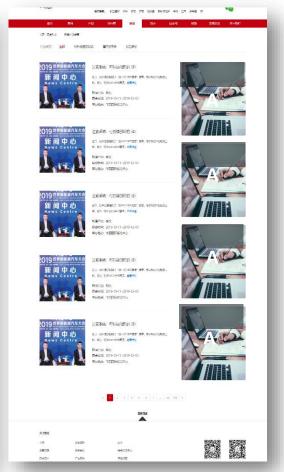
## **Trade Show Site**

Create and show branding and images on the Trade Show site and generate valuable leads

# Trade Show Homepage Page (Chinese & English Site)



# Trade Show Listing Page (Chinese & English Site)



# Trade Show Homepage Page (USD)-Chinese & English Site

| Item                     | Size       | Quantity         | Monthly<br>Chinese Site | Monthly<br>English<br>Site |
|--------------------------|------------|------------------|-------------------------|----------------------------|
| A. Slide Banner          | 670x300px  | Max 3            | 1540                    | 1390                       |
| B. Leaderboard<br>Banner | 1200x170px | Only one         | 1000                    | 900                        |
| C. Display banner        | 195x135px  | Max 2            | 1000                    | 900                        |
| D. Button banner         | 120x60px   | Max 6 / per line | 400                     | 360                        |

# Trade Show Listing Page (USD)-Chinese &English Site

| Item                | Item Size |       | Monthly<br>Chinese Site | Monthly<br>English<br>Site |  |
|---------------------|-----------|-------|-------------------------|----------------------------|--|
| A. Medium rectangle | 300x250px | Max 4 | 780                     | 700                        |  |



Chinese Site:

http://www.industrysourcing.cn/

English Site :

http://www.industrysourcing.com/

# Multi-channel Exposure Plan for China's Important Metal and Automation Trade Show in 2021

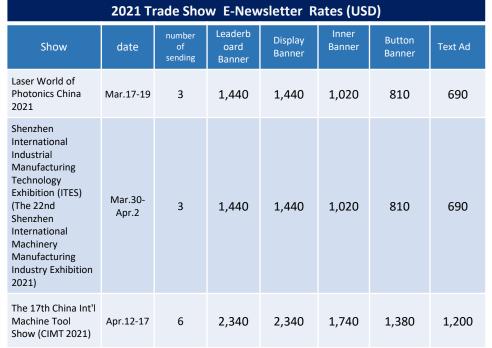


#### 2021 Official Show Daily Rates (USD)



|  |                  |         |        |        | - Taries (    | . · ·          |         |         |                  |                        |  |
|--|------------------|---------|--------|--------|---------------|----------------|---------|---------|------------------|------------------------|--|
| Show   | Date             | Page 4C | 1/2 4C | 1/4 4C | C1 1/4 H only | C2 & Page 1 4C | Cover 3 | Cover 4 | Business<br>Card | Exhibitor<br>Highlight |  |
| South China International<br>Industry Fair 2021 (SCIIF 2021)   | Jun.29-<br>Jul.1 | 1,850   | 1,540  | 990    | 1,590         | 2,700          | 2,340   | 3,070   | 390              | 230                    |  |
| Industrial Automation Show<br>2021, Metalworking and CNC<br>Machine Tool Show<br>2021,Robotics Show<br>2021,Energy Show 2021(IAS,<br>MWCS, RS, ES) | Sep. 14-<br>18   | 2,400   | 2,010  | 1,340  | 2,010         | 3,350          | 2,960   | 3,740   | 420              | 260                    |  |
| PTC ASIA 2021,CeMAT ASIA<br>2021   | Oct.<br>26-29    | 2,260   | 1,960  | 1,270  | 1,960         | 3,230          | 2,800   | 3,650   | 440              | 270                    |  |
| China Shenzhen Greater Bay<br>Area International Mould and<br>Metalworking Exhibition<br>Plastics,Packaging & Rubber<br>Exhibition (DMP 2021)      | Nov 23-<br>26    | 2,260   | 1,960  | 1,270  | 1,960         | 3,230          | 2,800   | 3,650   | 440              | 270                    |  |

## Multi-channel Exposure Plan for China's Important Metal and Automation Trade Show in 2021



\*Price is calculated based on the number of sending

#### Contact us for more quality Sale leads:

| China         | Maggie     | +86-20 2885-5256 | maggieliu@ringiertrade.com |  |  |
|---------------|------------|------------------|----------------------------|--|--|
| International | Mike Hay   | 1-604-440-8478   | mchhay@ringier.com.hk      |  |  |
| Hong Kong     | Octavia    | +852 9648 2561   | octavia@ringier.com.hk     |  |  |
| Taiwan        | Sydney Lai | +886 4 2329 7318 | sydneylai@ringier.com.hk   |  |  |
| Singapore     | Annie Chin | +65 9625-7863    | annie@janianmedia.com      |  |  |

#### 2021 Trade Show E-Newsletter Rates (USD)

Leaderb

Display

Inner

Button

number

| Show  | date             | of<br>sending | oard<br>Banner | Banner | Banner | Banner | Text Ad |
|---|------------------|---------------|----------------|--------|--------|--------|---------|
| South China<br>International Industry<br>Fair 2021 (SCIIF 2021)   | Jun.29-<br>Jul.1 | 3             | 1,440          | 1,440  | 1,020  | 810    | 690     |
| Industrial Automation<br>Show 2021,<br>Metalworking and CNC<br>Machine Tool Show<br>2021,Robotics Show<br>2021,Energy Show<br>2021(IAS, MWCS, RS, ES) | Sep. 14-18       | 6             | 2,340          | 2,340  | 1,740  | 1,380  | 1,200   |
| PTC ASIA 2021,CeMAT<br>ASIA 2021  | Oct.26-29        | 6             | 2,340          | 2,340  | 1,740  | 1,380  | 1,200   |
| China Shenzhen Greater<br>Bay Area International<br>Mould and Metalworking<br>Exhibition<br>Plastics, Packaging &<br>Rubber Exhibition (DMP<br>2021)  | Nov.23-26        | 3             | 1,440          | 1,440  | 1,020  | 810    | 690     |
|   |                  | 4             |                |        |        |        |         |

\*Price is calculated based on the number of sending